

## **Webinar on Social Innovations and their role in driving sustainable development**

On the 3<sup>rd</sup> of April, 2024, a webinar focusing on Social Innovations and their role in driving sustainable development was conducted via Teams Meeting. Led by Mr. Vishal Thakur, the webinar aimed to empower participants with insights on how innovative ideas can create a positive social impact and contribute to the achievement of sustainable development goals.

In partnership with **ciena** **nasscom foundation**

# **TechForChange-Cohort 3**

## **Webinar on Social Innovations**

by

**VISHAL THAKUR**  
Director, BigTech and Social Innovations,  
nasscom foundation



**Teams Meeting** **5:30 - 7 PM**

**3rd April, 2024**

**Key Objectives:** The primary objectives of the webinar were:

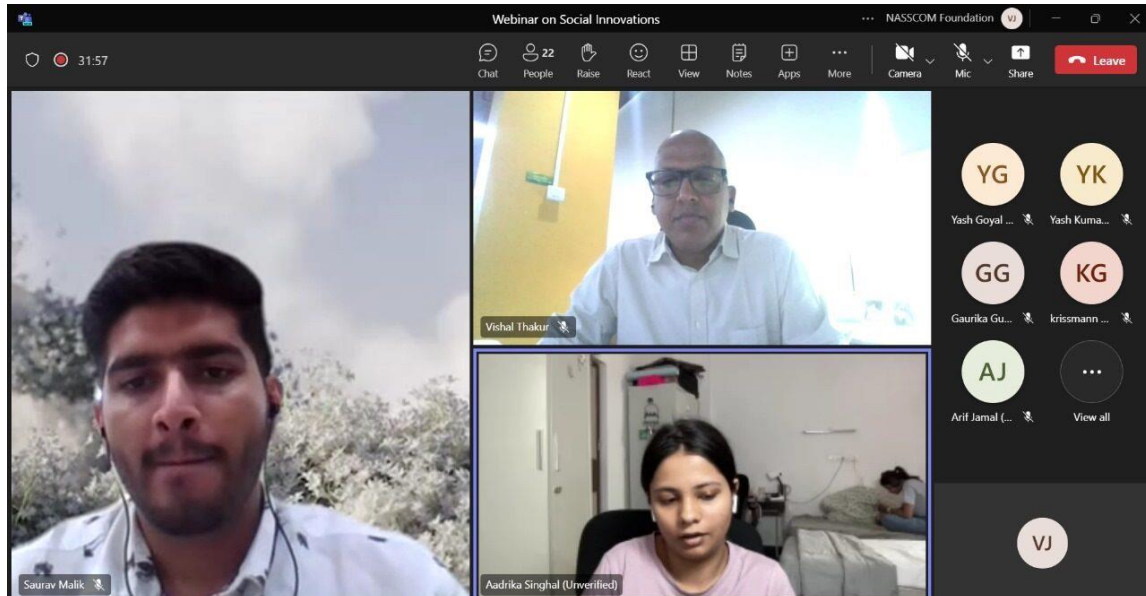
To elucidate the concept of social innovation and its significance in addressing societal challenges.

To provide participants with actionable knowledge on implementing social innovations in their respective domains.

To foster a deeper understanding of how social innovations align with sustainable development goals (SDGs).

To address queries and concerns regarding the design and implementation of social innovation projects.

**Session Overview:** The webinar commenced with Mr. Vishal Thakur providing an overview of social innovation, emphasizing its role in bringing about conceptual, process, product, or organizational changes aimed at enhancing the welfare and wellbeing of individuals and communities. Through real-life examples and case studies, participants were acquainted with the diverse forms and impact potential of social innovations across various sectors.



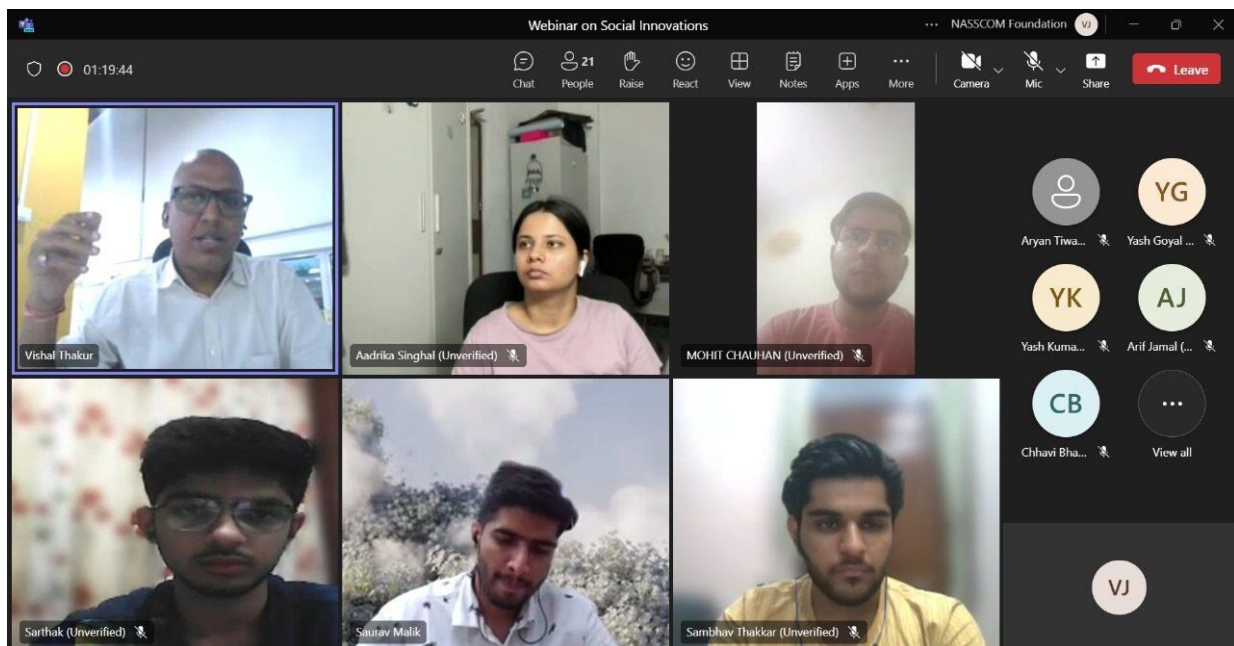
### Key Takeaways:

**Understanding Social Innovation:** Participants gained a clear understanding of what constitutes social innovation and how it differs from conventional innovation. Mr. Thakur elucidated on the importance of empathy, collaboration, and systemic thinking in driving effective social change.

**Alignment with SDGs:** The session highlighted the interconnectedness between social innovations and the United Nations Sustainable Development Goals (SDGs). Participants learned how their innovative endeavors could contribute to addressing pressing global challenges such as poverty, inequality, and environmental degradation.

**Actionable Insights:** Practical insights and strategies were shared to equip participants with the knowledge and tools needed to implement social innovations within their startup ecosystems. From ideation to implementation and scaling, attendees received guidance on navigating the complexities of social innovation projects.

**Q&A Session:** The webinar concluded with an interactive Q&A session where participants had the opportunity to seek clarification on specific topics and receive personalized advice from Mr. Thakur. This segment fostered engagement and facilitated knowledge exchange among attendees.



## Conclusion:

The webinar on Social Innovations for Sustainable Development, led by Mr. Vishal Thakur, provided a comprehensive understanding of the role of innovation in driving positive social change. Participants left the session equipped with actionable knowledge and inspired to leverage their innovative ideas for the betterment of society. By aligning with sustainable development goals, they are poised to contribute meaningfully to building a more inclusive, equitable, and sustainable future.

## Recommendations:

Encourage ongoing dialogue and collaboration among participants to continue sharing insights and best practices in social innovation.

Offer follow-up resources and support to assist attendees in implementing the concepts discussed during the webinar.

Organize future sessions or workshops to delve deeper into specific aspects of social innovation and provide advanced guidance to participants.

## Workshop Report: Consumer Research for Startup Success

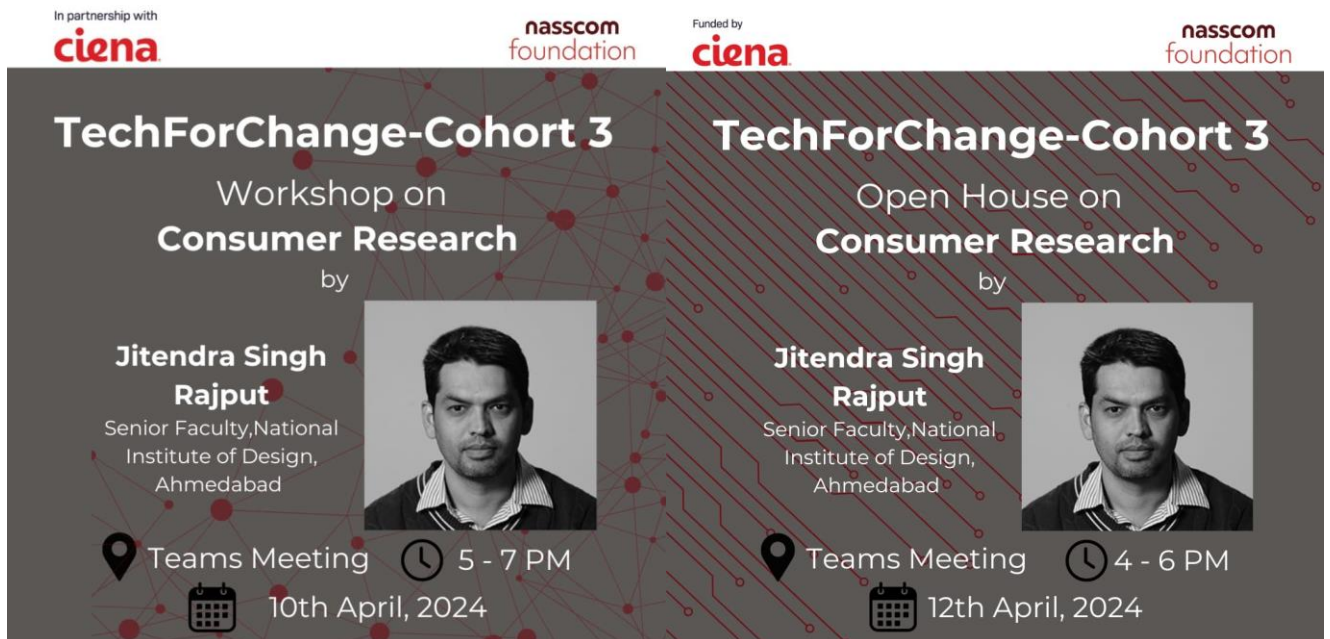
Date: 10<sup>th</sup> and 12<sup>th</sup> April, 2024

Platform: Teams Meeting

Facilitator: Prof. Jitendra Singh Rajput

### Introduction:

On the 10th and 12<sup>th</sup> of April, 2024, a workshop focusing on Consumer Research and its significance in driving startup success was conducted via Teams Meeting. Led by Prof. Jitendra Singh Rajput, the workshop aimed to empower participants with practical tools, strategies, and insights to excel in understanding consumer behavior and leverage consumer research



techniques to meet customer needs effectively.

### Key Objectives:

The primary objectives of the workshop were:

To provide participants with practical tools and strategies to understand consumer behavior.

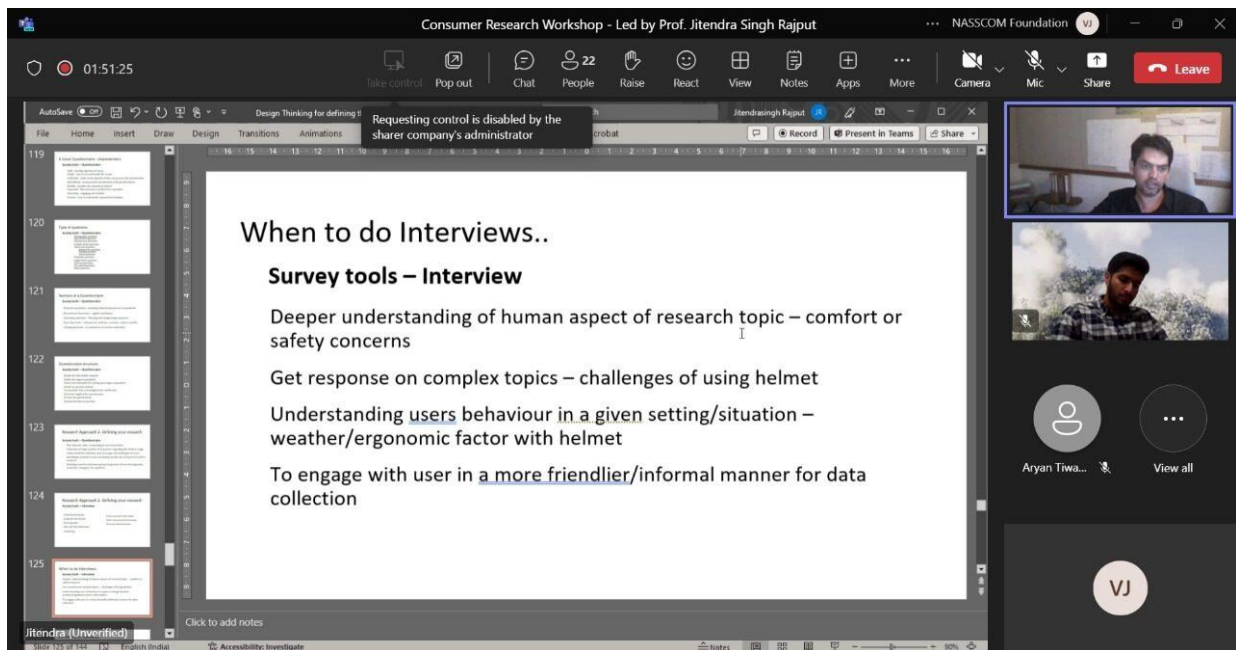
To elucidate the importance of consumer research in identifying and meeting customer needs.

To offer insights into consumer behavior objectives, models, methods, and tools applicable to startup ecosystems.

To present real-world case studies illustrating the application of consumer research in driving business success.

### Session Overview:

The workshop commenced with Prof. Jitendra Singh Rajput delivering an overview of consumer research, emphasizing its role in providing systematic information about customer needs and preferences. Through interactive discussions and hands-on activities, participants were equipped with actionable knowledge to navigate the complexities of consumer behavior analysis.

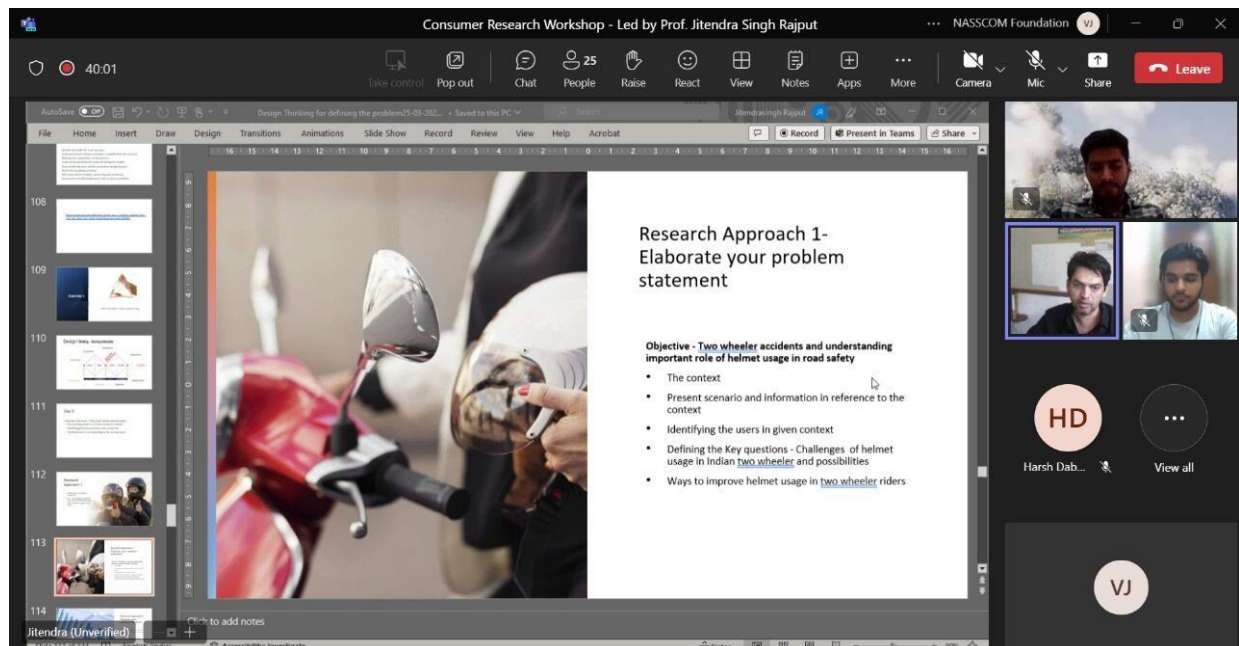


### Key Takeaways:

**Understanding Consumer Behavior:** Participants gained insights into the various factors influencing consumer behavior, including psychological, social, and cultural determinants. Prof. Rajput highlighted the significance of empathy and market empathy in anticipating and meeting customer expectations effectively.

**Consumer Research Techniques:** The session introduced participants to a range of consumer research techniques, including surveys, interviews, focus groups, and observational studies. Practical guidance was provided on selecting the appropriate research methods based on the objectives and constraints of startup ventures.

Application to Startup Ecosystems: Prof. Rajput shared strategies for integrating consumer research into the startup ecosystem, emphasizing the importance of customer-centricity in



product development, marketing, and business strategy. Participants learned how consumer insights can inform decision-making and drive innovation within their ventures.

Real-World Case Studies: The workshop featured real-world case studies showcasing successful applications of consumer research in diverse industries and market contexts. Participants gained valuable insights from these examples, illustrating the transformative impact of consumer-centric approaches on business performance.

#### Conclusion:

The workshop on Consumer Research for Startup Success, led by Prof. Jitendra Singh Rajput, provided participants with practical tools, strategies, and insights to excel in understanding consumer behavior and leveraging consumer research techniques. Armed with actionable knowledge, attendees are poised to drive success in their startup ecosystems by aligning their offerings with customer needs and preferences.

#### Recommendations:

Encourage participants to apply the concepts and techniques learned during the workshop within their respective ventures.

Provide ongoing support and resources to assist participants in implementing consumer research effectively.

Organize follow-up sessions or mentoring opportunities to address specific challenges or questions arising from the application of consumer research in startup contexts.

## **Alumni Interaction for Startup Inspiration**

Date: 15th April, 2024

Platform: Teams Meeting

### **Introduction:**

On the 15th of April, 2024, an engaging workshop titled "Alumni Interaction" was conducted via Teams Meeting. The session aimed to facilitate interaction between current participants and successful alumni from previous cohorts who have made significant strides in the startup ecosystem. Organized by [Organization Name], the workshop provided a platform for alumni to share their entrepreneurial journey, insights, and experiences with the current cohort, inspiring and motivating them towards their own startup endeavors.

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**TechForChange-Cohort 3**

**ALUMNI INTERACTIONS**  
of Cohort-2 Winners  
by

Team **Learning Folks** Team **House Technologies**

Teams Meeting 5 - 6 PM  
15th April, 2024

Key Objectives:

The primary objectives of the workshop were:

To provide current participants with insights into the entrepreneurial journey of successful alumni.

To inspire and motivate current participants by showcasing real-life examples of startup success.

To facilitate networking and knowledge exchange between current participants and alumni.

To instill confidence and determination among current participants in pursuing their entrepreneurial goals.



## Session Overview:

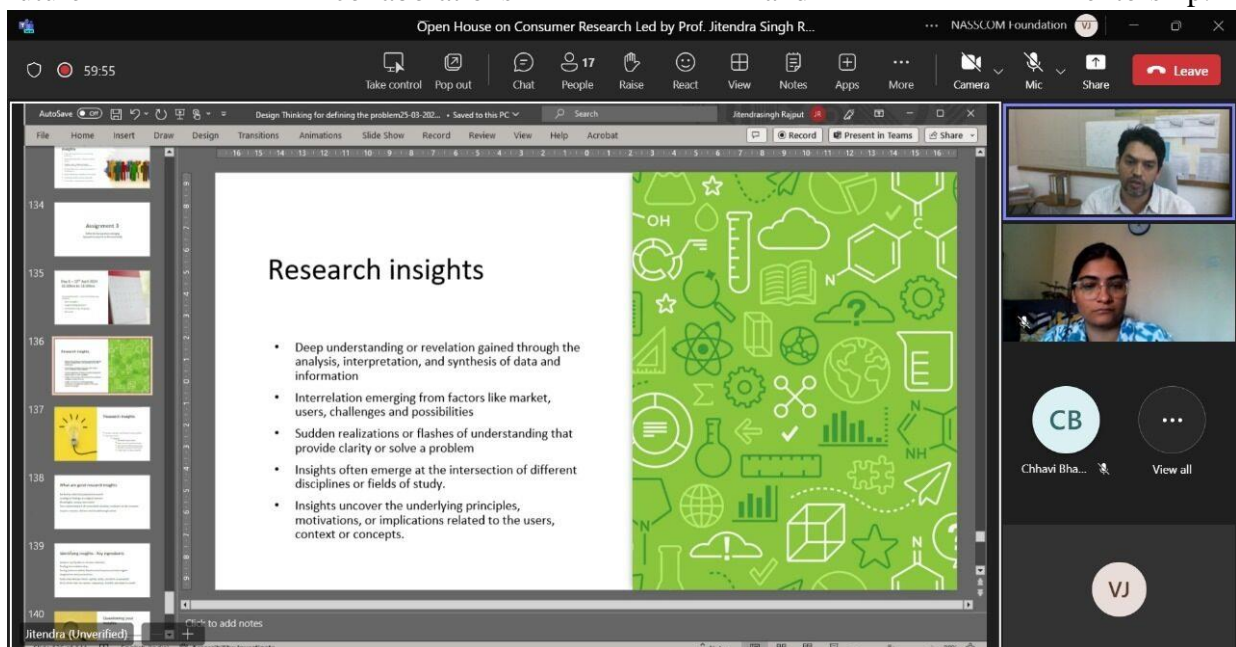
The workshop commenced with a warm welcome and introduction to the alumni guests, Team Learning Folks and Team House Technologies, who represented successful ventures from the previous cohort. Facilitated by [Facilitator's Name], the session featured interactive discussions, storytelling, and Q&A sessions, allowing participants to gain valuable insights and perspectives from the alumni's entrepreneurial journey.

## Key Takeaways:

**Real-Life Success Stories:** Participants were inspired by the success stories shared by the alumni teams, highlighting their journey from being part of the learning track to establishing successful startups. The alumni's experiences served as a testament to the potential for growth and success within the startup ecosystem.

**Lessons Learned:** Alumni shared valuable lessons learned from their entrepreneurial journey, including challenges faced, strategies employed, and key milestones achieved. Participants gained insights into the importance of resilience, adaptability, and perseverance in overcoming obstacles and achieving success.

**Networking Opportunities:** The workshop provided an excellent platform for networking and knowledge exchange between current participants and alumni. Participants had the opportunity to connect with successful entrepreneurs, seek advice, and forge valuable connections for future collaborations and mentorship.

The image is a screenshot of a Zoom meeting. The top bar shows the meeting title "Open House on Consumer Research Led by Prof. Jitendra Singh R..." and the NASSCOM Foundation logo. The Zoom interface includes a toolbar with icons for "Take control", "Pop out", "Chat", "People" (17), "Raise", "React", "View", "Notes", "Apps", "More", "Camera", "Mic", "Share", and a red "Leave" button. The main content area displays a presentation slide from a Beamer application. The slide title is "Research insights" and it contains a bulleted list: 

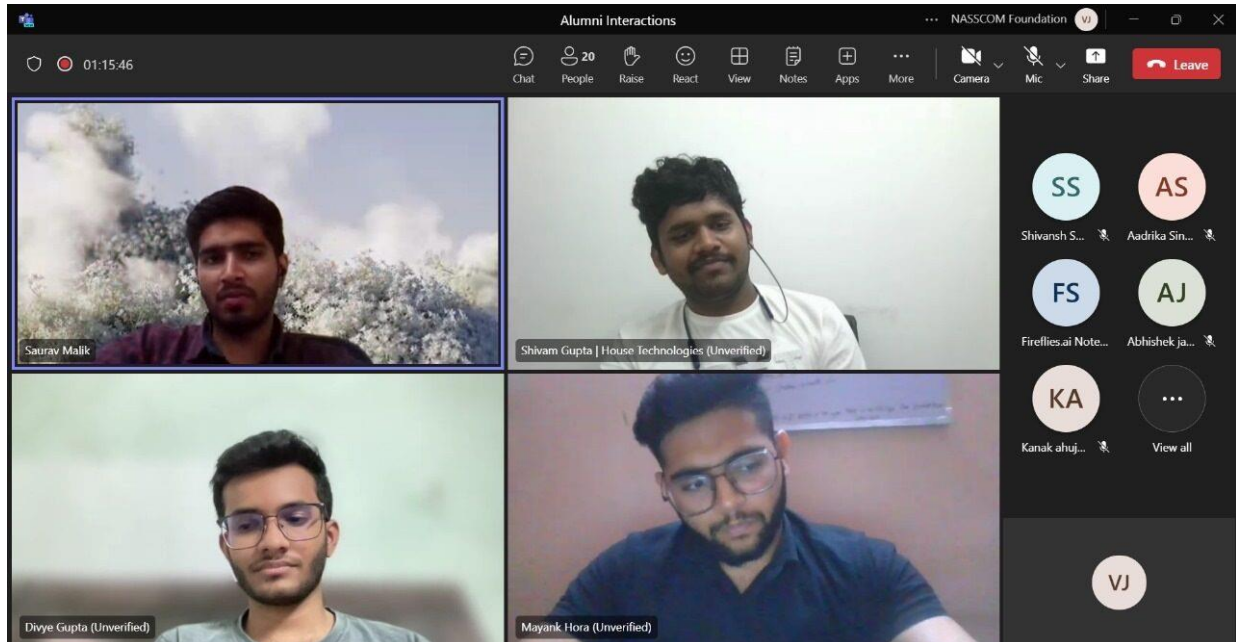
- Deep understanding or revelation gained through the analysis, interpretation, and synthesis of data and information
- Interrelation emerging from factors like market, users, challenges and possibilities
- Sudden realizations or flashes of understanding that provide clarity or solve a problem
- Insights often emerge at the intersection of different disciplines or fields of study.
- Insights uncover the underlying principles, motivations, or implications related to the users, context or concepts.

The slide background is green with various icons related to research and design. On the right side of the Zoom window, there are two video thumbnails: the top one shows a man in a white shirt, and the bottom one shows a woman in a blue patterned shirt. Below the thumbnails are user avatars for "CB" and "Chhavi Bha..." with a "View all" link. At the bottom right, there is a large white circle with the initials "VJ".

**Motivation and Encouragement:** Alumni's presence and words of encouragement served to motivate and uplift current participants, instilling confidence and determination in pursuing their own startup aspirations. Participants were encouraged to leverage their learnings and resources within the program to drive their entrepreneurial endeavors forward.

## Conclusion:

The "Alumni Interaction" workshop served as a valuable opportunity for current participants to gain insights, inspiration, and motivation from successful alumni within the startup ecosystem. By sharing their experiences and journey, alumni teams contributed to the growth and development of the current cohort, empowering them to pursue their entrepreneurial goals with confidence and determination.



## Recommendations:

Encourage ongoing interaction and collaboration between current participants and alumni beyond the workshop session.

Organize follow-up sessions or mentorship programs to further facilitate knowledge exchange and support for current participants.

Continuously showcase alumni success stories and achievements to inspire and motivate future cohorts in their entrepreneurial journey.

Overall, the workshop was a resounding success, fostering a sense of community, inspiration, and empowerment among participants, and highlighting the transformative potential of the startup ecosystem.